

BABATUNDE DAMILARE OKE

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PROFESSIONAL SUMMARY

Results-driven Loan Recovery and Field Operations Officer with experience in microfinance and banking support services. Skilled in managing overdue loan portfolios, negotiating structured repayment plans, reducing portfolio at risk (PAR), and maintaining strong client relationships. Proven ability to meet performance targets and deliver accurate financial reporting.

CORE COMPETENCIES

- Loan Recovery & Debt Collection
- Portfolio at Risk (PAR) Management
- Delinquent Account Monitoring
- Repayment Negotiation & Restructuring
- Field Recovery Operations
- Credit Risk Control
- Client Relationship Management
- Financial Reporting & Documentation

PROFESSIONAL EXPERIENCE

BEYOND CREDIT LIMITED – Loan Recovery Officer (2022 – June 2023)

- Managed and monitored overdue loan accounts to ensure timely repayment.
- Conducted calls and field visits to recover outstanding debts.
- Negotiated structured repayment plans with delinquent customers.
- Reduced non-performing loans through consistent follow-up strategies.
- Maintained accurate recovery records and prepared performance reports.
- Escalated difficult cases in line with company policy.

ACCESS BANK PLC – Lead POS DSA / Sales Team Lead (June 2023 – Present)

- Supervise field agents and monitor daily financial performance targets.
- Drive merchant acquisition and financial product adoption.
- Prepare operational performance reports.
- Provide market intelligence for strategic decision-making.

EDUCATION

National Diploma (ND), Computer Science – Osun State Polytechnic, Iree
Senior Secondary School Certificate (SSCE) – Owland National Secondary School, Oluponna

REFERENCES

Available upon request.