

ADESAKIN ADENIRAN

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PROFESSIONAL SUMMARY

Strategic and results-driven Information and Systems Management Professional with a strong foundation in Process Engineering and Data Analytics. Experienced in managing operational systems, regulatory compliance, digital reporting structures, and data-driven decision frameworks. Proven ability to integrate technology, governance, and risk management principles to enhance operational efficiency, information security, and organizational performance. Certified in Data Analytics with strong expertise in systems optimization and process improvement.

CORE COMPETENCIES

- Information & Systems Management
- IT Governance & Compliance
- Data Analytics & Business Intelligence
- Systems Optimization & Process Automation
- Risk Management & Operational Safety
- Data Reporting & Dashboard Development
- IT Budgeting & Vendor Management
- Project Management
- Training & Capacity Building
- Microsoft Office & Data Tools

EDUCATION

Master of Process Engineering | 2022 - 2024

University of Lagos, Akoka, Lagos, Nigeria

B.Tech | Chemical Engineering | 2007 - 2012

Ladoke Akintola University of Technology, Oyo State, Nigeria

Information Communication Technology | Sandwich Course | 2005 - 2007

Ladoke Akintola University of Technology, Oyo State, Nigeria

West Africa Examination Council | Science | 1999 - 2005

Anglican Secondary Grammar School, Osun State, Nigeria

PROFESSIONAL EXPERIENCE

Wisdom Way Consulting Partners Ltd | Lekki Phase 1, Lagos

Manager, Systems and Information Management | Jan 2025 – Present

- Developed and implemented comprehensive IT and Information Management Policy covering cloud and on-premise infrastructure.
- Designed data governance framework for client and internal data protection.
- Oversaw systems infrastructure for a consulting firm handling sensitive financial and advisory data.
- Implemented cybersecurity controls including access management, data classification, and backup protocols.
- Supervised digital workflow systems for consulting, training, and financial advisory operations.
- Coordinated IT vendors and managed technology procurement.
- Introduced structured documentation systems and IT asset register.
- Established disaster recovery and business continuity framework.
- Provided technical leadership and staff training on secure data practices.

KAM Gas & Accessories Ltd | Lekki Phase 1, Lagos

1. Facilities Manager | Jan 2023 - Dec 2025

- Led operational management of technical facilities and equipment
- Coordinated maintenance teams and vendor relationships
- Implemented safety protocols and risk control systems
- Strengthened organizational efficiency and workplace compliance

2. Sales Relationship Manager | April 2021 - Dec 2022

- Led client relationship management and business development for the company
- Built and sustained high-value partnerships with corporate and retail clients.
- Developed sales strategies that improved customer retention and market penetration.
- Coordinated between technical teams and customers to ensure efficiency
- Applied data-driven decision-making to monitor sales performance and optimize revenue growth.

Access Bank Plc | Addo Road, Ajah, Lagos

Direct Sales Executive | Jan 2015 - Oct 2018

- Managed client acquisition and financial products sales
- Built strong customer relationships and retention strategies

- Met and exceeded performance targets through data-driven sales analysis
- Developed negotiation, communication, and customer engagement skills

Egbin Power Plc | Ikorodu, Lagos

Research/Internship | June 2012 - Oct 2013

- Conducted technical research on power generation systems
- Supported process optimization and operational assessments
- Gained exposure to large-scale energy infrastructure
- Strengthened analytical and engineering research competencies

Bond Chemical Industries Ltd | Awe Oyo, Nigeria

Quality Assurance/Industrial Trainee | May 2011 - Feb 2013

- Identified defects, leading to improved product reliability.
- Streamlined processes by implementing effective quality control measures.
- Followed health and safety standards governing correct use of chemicals.
- Worked inline with the principles of Behavioral Safety and Human Performance

PROFESSIONAL CERTIFICATIONS

Agile Project Management Certification - *HP Life Foundation (2026)*

Customer Relationship Management - *HP Life Foundation (2026)*

International Association of Engineers - *IAENG (2025)*

Risk Based Decision Making for All Engineers - *AIChE Academy (2025)*

Data Analytics (Excel, SQL, SPSS, Power BI) – *The Incubator, Lagos (2025)*

Professional Soft Skills Pathway – *LinkedIn Learning (2025)*

World Safety Organization (Levels 1, 2 & 3) – *HSE-Train International (2024)*

Business Development- *Metropolitan Sch. Of Business & Management UK (2021)*

Business and Communication Skills – *Jobberman Skill Training, Nigeria (2021)*

Leadership Studies – *Redeemed Leadership College (2019)*

Diploma in Psychology of Sales - *SHAW Academy, USA (2016)*

Occupational Safety & Health Coordinator – *OSHA Association UK (2014)*

Proficiency Certificate in Management – *Nigerian Institute of Management (2014)*